



fancort industries, inc.

TM



UNIVERSAL ROBOTS

Certified System Integrator



Custom Automation

Engineered for Reliability and Productivity

Custom Automation

Fancort's Approach to Automation

As a veteran in the Electronics Manufacturing, Aerospace & Defense industries, Fancort understands the struggles and complications that you face throughout your manufacturing process. To automate and solve these issues can be a daunting task. Fortunately, Fancort is here to help!

Industrial Automation has recently entered a new era where collaborative robots are taking over. However, collaboration goes far beyond just the robot; every automation project is a collaborative effort between the customer and the integrator. As an integrator, we strive to meet your needs and solve your pain points. Our top priorities for every automation project are to maximize your productivity and leave you asking yourself, "How soon can we automate my next application?"

Fancort's design and process was developed to maximize your ROI and company's productivity and to deliver an efficient turnkey solution. The success of your automation application is dependent upon collaboration between the integrator and customer. The more interactive your team is during the automation process, the better the final product will be.



How do we do it?

Our projects are broken down into a series of milestones that help you track the project and gain confidence in the final product. We hold mandatory meetings at each critical point in the project to make sure our design and process will most effectively address your application.

A thorough statement of work (SOW) is the backbone of every project. We will draft a SOW to save you the time and effort. As we move through the milestones, we will continue to refine the SOW until you are confident in our proposed solution.

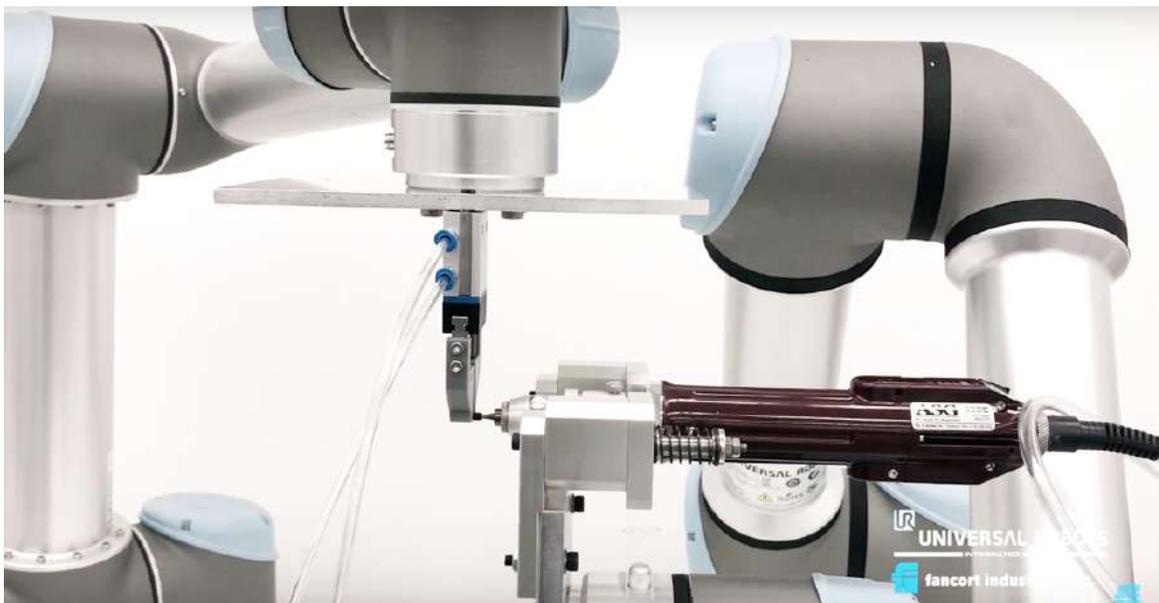
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Milestones that guide the project from inception to automation

- ▶ 1. Automation audit and productivity goal definition. (site visit)
- ▶ 2. Initial automation concept(s) (conference call)
- ▶ 3. Draft SOW & budgetary quote. (conference call)
- ▶ 4. Proof of Concept tests. (POC)
- ▶ 5. Final SOW/Final Quote.
- ▶ 6. PO placed.
- ▶ 7. Design/Spec Review/Safety Evaluation. (conference call)
- ▶ 8. Production/Integration.
- ▶ 9. Factory buy off. (On-site at Fancort)
- ▶ 10. Delivery/Installation.
- ▶ 11. Follow up/Evaluate.



Recent Projects



Universal Robots Pick & Place + Screw Fastening

Custom Automation

Fancort Robotic Soldering
SCARA ARM



Fancort/Japan Unix
Laser Soldering Build

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